

“TURNAROUND BUSINESS AUDIT”

*Confidential legal and financial analysis
for a challenging business situation.*

We identify “issues” and develop real solutions!

Could This be Happening? A good business that has slowly or suddenly lapsed into negative cash-flow with no obvious solution at hand. Recent history includes additional debt to sustain operations coupled with declining sales and growing receivables.

- ⇒ *“issues” with a real estate title!*
- ⇒ *forgotten or unknown UCC filing statements!*
- ⇒ *unanticipated “tax issues”*
- ⇒ *financial statement “irregularities”*
- ⇒ *troubled licenses or intellectual property concerns*
- ⇒ *limiting contract terms from previous agreements*

Possible Result:

- ⇒ total closure and bankruptcy!
- ⇒ re-organization with liquidation of assets!
- ⇒ renewal with changed model and management!

The business world is filled with "issues!"

Leases on property, contracts with suppliers, employment agreements, purchase agreements, collections, payables, loan documents, taxes and more. You have two choices: do it yourself or hire an attorney!

Experience and knowledge matter!

Choosing an attorney to provide legal guidance for your business is not as hard as you might imagine. Choose a firm that has the skills and experience in those "issues" that are most important.

Choose Shaines & McEachern, PA!

Contact Rob Wolf @ Shaines & McEachern, PA for more details.



STEP ONE: Analysis

We identify the “issues” that need attention to improve the likelihood of a successful “renewal.”

- ⇒ Quickly identify the causes of a business decline and failure.
- ⇒ Qualify and quantify the specific business “yardsticks.”
- ⇒ Every situation presents a different set of facts, yet renewals and “turnarounds” require an analysis of the entire business: management, marketing, product and operations, and identification of latent gaps in the business model that are the cause of the problems.
- ⇒ Shaines & McEachern, PA can identify the legal and business issues that need to be considered and examined before and during the renewal process.

STEP TWO: Design and Selection of Renewal Strategy

We help develop actionable strategies to solve “problems.”

- ⇒ Create checklist of actions and protocols.
- ⇒ Develop the emergency action plan.

STEP THREE: Implementation

We help implement the actionable strategies to maximize the greatest net value as quickly as possible to mitigate continued losses.

- ⇒ Customized action plan unique to your situation!

Rob's professional focus is on business formation and organization, operations and financial management, restructurings, "turnarounds," bankruptcies, business mergers and acquisitions, sales and liquidations, and commercial real estate transactions.

"I can provide a swift yet effective review of a business from top to bottom to uncover possible legal, financial, marketing and operational issues that can have a direct impact on the ability of the business to maximize value."



Rob is admitted to the New Hampshire Bar, the New Hampshire U.S. District Court Bar, the Commonwealth of Massachusetts Bar, the Massachusetts U.S. District Court Bar and ECF Certified at the US Bankruptcy Court in Massachusetts. He also holds an FCC First-Class Engineer Certification and Wind Energy Technical Certificate from the University of California at Davis. Professional affiliations include the New Hampshire Bar Association, the Massachusetts Bar Association, the Boston Bar Association, the Energy Bar Association and the American Bar Association Law Practice Management Section in addition to the Turnaround Management Association. Rob is a Notary Public in Massachusetts and Commissioner of Deeds in New Hampshire. He just successfully completed his Certified Turnaround Professional examinations.

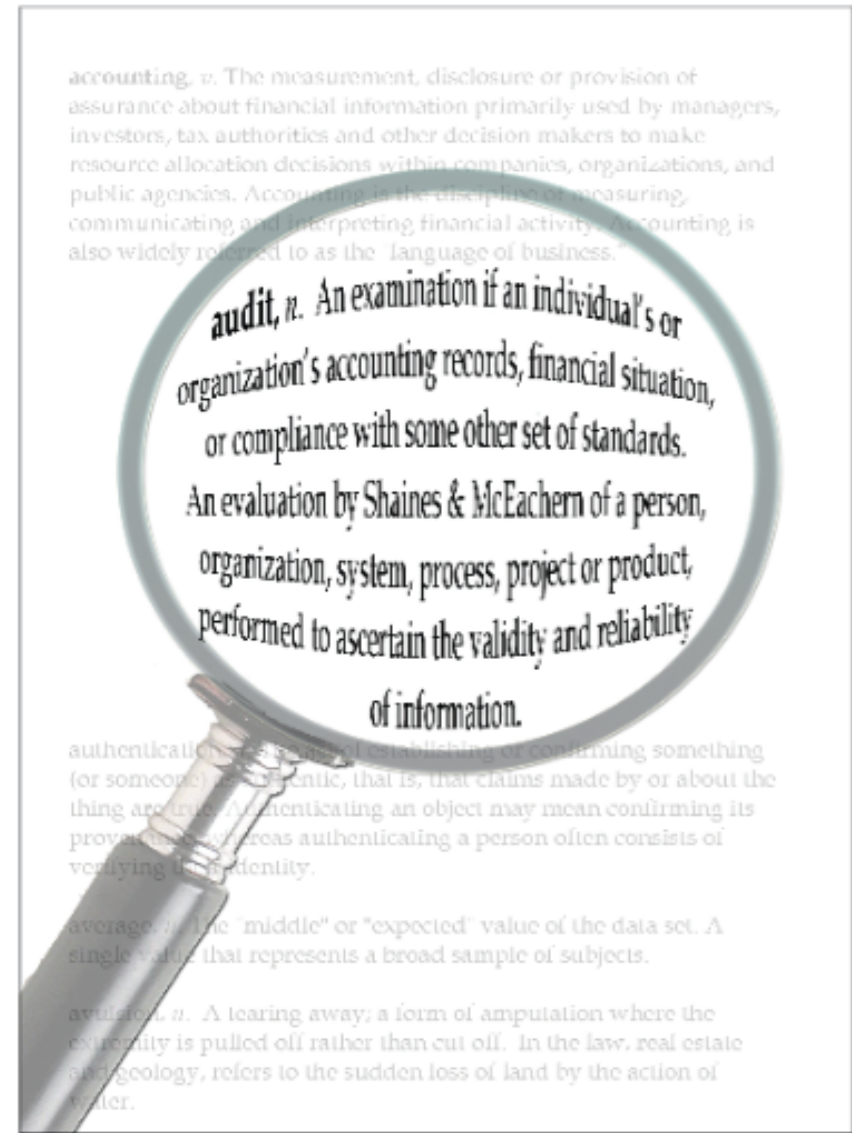
Prior to becoming an attorney, Rob Wolf dedicated over twenty years in broadcasting with career highlights that included affiliations with NIKE in developing media coverage of running events in the early 1980's, culminating in owning a radio station group in northern New England. Rob earned his BS in Communications at Boston University and JD law degree cum laude from Franklin Pierce Law Center. His graduate business studies included the University of New Hampshire Whittemore School for Business and the Sawyer School at Suffolk University in Boston where he earned his MBA in Finance.

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